## TYPICAL SERVICES I CAN DO

Dear all

I can assist with your project for XXXXXX your internal arc testing project for the 11kV and 33kV VCB XXXXX.

In the last 20 years I have been doing this for MV / LV switchgear manufacturers all over the World. Before I worked 25 years in high power testing laboratories doing, among others, this type of test.

To do the complex design calculations I developed a simulation software that permit to simulate the more expensive tests (internal arc, short circuit forces – short time currents and temperature rise). The tool is validated by comparison to real tests performed by my clients.

## I CAN DO TWO DIFFERENT THINGS:

- a) To do the calculations and design review for your equipment informing improvements and corrections to your design. I prepare a model of your switchgear to simulate the tests and if I see it will not pass, I suggest the modifications. I help you in the technical contacts and questions to the testing labs. You do not receive training nor the software. You will need me next time.
- b) I can do this above and also to apply a training for you . Then you will learn and also receive the software. If your team learn this will not need me in the future.

I have experience and will show examples of solutions, for example , for the depressurization flaps, hinges, doors reinforcement, etc...

## **MORE INFORMATION**

A) Here you may find an example of design review report (sorry for LV equipment). I do not show in this example photos and details but in the real report I show.

Design review <a href="https://www.cognitor.com.br/TRtypicalENGAll.pdf">https://www.cognitor.com.br/TRtypicalENGAll.pdf</a>

Report for IEC 62271-307 review: https://www.cognitor.com.br/TR Typical E62271 307 ENG.pdf

- <u>B)</u> Software SwitchgearDesign and validation. https://www.cognitor.com.br/TR 071 ENG ValidationSwitchgear.pdf
- C) Some bibliography used in the training
- https://www.cognitor.com.br/180posts.pdf
- https://www.cognitor.com.br/Book SE SW 2013 ENG.pdf
- A video to check if my English is good for your understanding

https://www.youtube.com/watch?v=3expB4wHiCM

- <u>D</u>) Training program (up to 7 participants: <a href="https://www.cognitor.com.br/trainingENG.pdf">https://www.cognitor.com.br/trainingENG.pdf</a>
- <u>E)</u> Proposal for Design Review + Training + software (to serve as reference for a contract to be signed before the begining

https://www.cognitor.com.br/proposal.pdf

## LECTURER:

The design review and training are presented by Eng. Sergio Feitoza Costa - Director of Cognitor (curriculum-vitae at <a href="http://www.cognitor.com.br/Curriculum.html">http://www.cognitor.com.br/Curriculum.html</a> and on the website <a href="http://www.cognitor.com.br">www.cognitor.com.br</a>

To enable you to know me better, here are some works I helped to do <a href="https://www.cognitor.com.br/HelpedToDo.pdf">https://www.cognitor.com.br/HelpedToDo.pdf</a> .

Also read this link <a href="https://www.cognitor.com.br/heritage.html">https://www.cognitor.com.br/heritage.html</a>

In these links there are more articles and uses of the software

https://www.cognitor.com.br/Downloads1.html

ABOUT PRICES: Depending of what you need to do the prices vary between USD 4000 (web training + software), 6000USD (design review + web training + software) to 8000USD (design review + presential training + software). In the case of presential training add all the travel expenses (air tickets, hotel, transportation, and meals by your account). In general prices are not negotiable.

TYPICAL PAYMENT CONDITIONS is 35% when signing the contract and 65% in the conclusion of the service, as defined in the proposal. Conditions may have some adaptations if you need.

IF YOU WANT A DETAILLED PROPOSAL that will serve as the basis for the contract please send me an e-mail with company contact details and basic drawings (geometry, voltages and currents) of the equipment to be analysed.

**Best Regards** 

Sergio Feitoza Costa

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